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CRESTWOOD, WILKES-BARRE, PENNSYLVANIA 18773 PHONE 717-474-6711 800-544-3714

February 16, 1987

As an individual concerned with the purchase of supplies used within your school district, we know that you will be interested in any information pertaining to the safety of the products you purchase for use by the students. We are all concerned with the health and welfare of our children and the products we let them use. Five states have recently enacted legislation requiring certain school supplies and materials to be free from substances which may cause immediate health hazards or chronic health problems if the product is used over a period of time. Several other states are now considering similar legislation.

Eberhard Faber Inc. is concerned about the safety of the products it sells. The company pioneered the removal of harmful lead pigments in the lacquers used on its pencils and today all Eberhard Faber pencil products are certified non-toxic by a nationally noted toxicologist. Our packaging bears the PMA (Pencil Makers Association) Seal of Approval, your assurance that our pencils contain no harmful substances and are perfectly safe for use by children. Although some suppliers may claim that their pencils are non-toxic, products may be supplied to you that were manufactured under less strict standards. Only the PMA seal assures you that you are purchasing a pencil that meets your standards. To help you in your selection, look for pencils with the following specifications:

PENCILS, GENERAL WRITING. The Pencil Manufacturers Seal (P.M.A. seal) shall appear on packaging indicating the product has met all toxicity standards in accordance with ASTM Standard D4236.

Lead: Shall be strong and fully waxed for smoothness and uniform density and blackness. Wood casing: Shall be straight grained, without splitting and easily sharpened. The lead and the wood casing shall be securely bonded to prevent lead breakage. Eraser: Shall make a clean erasure of pencil marks. (For this pencil we suggest listing the acceptable brands.) Acceptable brands: Eberhard Faber 240 Marigold.

cont'd.

PENCILS, FIRST QUALITY. The Pencil Manufacturers Seal (P.M.A. seal) shall appear on packaging indicating the product has met all toxicity standards in accordance with ASTM Standard D4236.

Lead: Shall be of best ingredients for strength, uniformity and smoothness. Wood casing: Shall be of first quality wood, non splitting, and easily sharpened. The wood shall have a smooth even appearance. The lead and wood shall be completely bonded for the elimination of breakage and added strength.

(For this pencil we suggest listing the acceptable brands). Acceptable brands: Eberhard Faber 482 Mongol.

For further information contact: Eberhard Faber Inc. Crestwood Wilkes-Barre, PA 18773

> Sincerely, <u>EF</u> Eberhard Faber Inc.

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Walter F. Krieger Vice President, Sales

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